

Total Transit

FOR IMMEDIATE RELEASE

Total Transit Win-Back of Phoenix Health Plan Results in Statewide Expansion Contract

Win-Back of Phoenix Health Plan contract includes addition of statewide services; contract marks largest Total Transit deal to date

PHOENIX – March 26, 2012 – Total Transit, parent company to Discount Cab, is proud to announce the win-back of a contract to provide transportation management services for Phoenix Health Plan (PHP), the state's third largest Arizona Health Care Cost Containment System (AHCCCS) health plan. Total Transit will not only resume providing services in Maricopa County, which the company had previously provided for over seven years before losing this contract last July, but Total Transit will also begin providing services statewide. According to this expanded agreement, Total Transit will increase its reach in Arizona to begin providing service for PHP in Maricopa, Pima, Pinal, Gila, Apache, Mohave, Yavapai, Coconino and Navajo counties, at roughly 22,000 trips a month.

“Our entire team is responsible for this incredible contract,” said Total Transit CEO Craig Hughes. “Everyone from our call center staff, independent contractors, business development teams, accounting department, IT department and shop operations have created a level of service excellence over the last 28 years that has not only become the standard in Arizona, but has proven to be a level of service that only Total Transit can provide.”

For PHP, Total Transit had already proven itself to be the best fit for this contract after demonstrating great service and teamwork for over seven years. PHP is the third largest health plan in Arizona, providing managed care services for the state's Medicaid population serving over 200,000 members. For more information, visit www.PhoenixHealthPlan.com.

Total Transit places a heavy focus on service and safety in its operations. Offering 24/7/365, bilingual customer support and 28 years of familiarity with the Arizona market,

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Total Transit also has driver requirements that go above and beyond industry standards. All drivers must pass a ten panel drug screening test as well as a sex offender registry check; have no DUIs; and complete a three-day training course that includes classroom, on-the-road and sensitivity tests. In addition, Total Transit certifies its drivers to provide mobility/wheelchair-accommodating transportation for those with disabilities. For more information on Total Transit, visit www.TotalTransit.com.

About Total Transit

Total Transit was founded in 1984, and offers comprehensive transportation management, private and public transportation services. Headquartered in the Phoenix metro area, Total Transit has grown into one of the premier transportation companies in the country, with operations also in Tucson, Ariz., and Salt Lake City, Utah. For the last 28 years, Total Transit has delivered industry-leading service levels and has developed innovative and unique transportation solutions, such as mobility/wheelchair-accommodating and eco-friendly transportation, for its clientele. Total Transit is also popularly known as the parent company of Discount Cab, one of the largest cab companies in the Southwest, operating a fleet of nearly 800 cabs, including the largest fleet of hybrid Toyota Prius cabs in North America. In fact, over 80% of the Discount Cab fleet is made up of these highly fuel-efficient hybrids. For more information on Total Transit visit www.TotalTransit.com.

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